

# SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-C

### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Jul 16, 2018

2. SEC Identification Number

1746

3. BIR Tax Identification No.

000-126-853-000

4. Exact name of issuer as specified in its charter

STI Education Systems Holdings, Inc.

5. Province, country or other jurisdiction of incorporation

Philippines

6. Industry Classification Code(SEC Use Only)

7. Address of principal office

7th Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City

Postal Code

1226

8. Issuer's telephone number, including area code

(632) 844-9553

9. Former name or former address, if changed since last report

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10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	9,904,806,924

11. Indicate the item numbers reported herein

Item 9

*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.*





# STI Education Systems Holdings, Inc.

## STI

**PSE Disclosure Form 4-31 - Press Release**  
***References: SRC Rule 17 (SEC Form 17-C)***  
***Section 4.4 of the Revised Disclosure Rules***

### Subject of the Disclosure

Sustained enrollment lifts STI Holdings revenues past P3-B mark

### Background/Description of the Disclosure

STI Holdings, owner of one of the biggest networks of private schools in the country, breached the three-billion-peso mark in revenues, P3.08 billion to be exact, as its schools managed to sustain positive enrollment numbers for the academic year 2017-2018.

### Other Relevant Information

Please see attached.

### Filed on behalf by:

<b>Name</b>	Arsenio Cabrera, Jr.
<b>Designation</b>	Corporate Secretary

# COVER SHEET

1 7 4 6

S T I E D U C A T I O N S Y S T E M S  
H O L D I N G S , I N C .

(Company's Full Name)

7 T H F L O O R , S T I H O L D I N G S C E N T E R  
6 7 6 4 A Y A L A A V E N U E  
M A K A T I C I T Y

(Business Address : No. Street City / Town / Province)

ARSENIO C. CABRERA, JR.

Contact Person

(6 3 2) 8 1 3 7 1 1 1

Company Telephone Number

0 3 3 1

Month Day  
Fiscal Year

SEC FORM 17-C

FORM TYPE

Last Friday of September

Month Day  
Annual Meeting

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stocholders

Total Amount of Borrowings

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17  
OF THE SECURITIES REGULATION CODE  
AND RSA RULE 17.2(c) THEREUNDER

1. **16 July 2018**  
Date of Report (Date of earliest event reported)
2. SEC Identification Number.... **1746**      3. BIR Tax Identification No.....**000126853000**
4. **STI Education Systems Holdings, Inc.**  
Exact name of issuer as specified in its charter
5. **Philippines**  
Province, country or other jurisdiction of incorporation
6.  (SEC Use Only)
7. **7<sup>th</sup> Floor, STI Holdings Center, 6764 Ayala Avenue, Makati City 1226**  
Address of principal office      Postal Code
8. **(632) 844-9553**  
Issuer's telephone number, including area code
9. \_\_\_\_\_  
Former name or former address, if changed since last report
10. Securities Registered Pursuant to Section 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
<b>Common</b>	<b><u>9,904,806,924</u></b>

11. Indicate the item numbers reported herein: **Item 9**

## Item 9. Other Events

### **Sustained enrollment lifts STI Holdings revenues past P3-B mark**

MANILA - STI Holdings, owner of one of the biggest networks of private schools in the country, breached the three-billion-peso mark in revenues, ₱3.08 billion to be exact, as its schools managed to sustain positive enrollment numbers for the academic year 2017-2018.

Revenues are five percent, or ₱149.7 million, higher compared to the previous year's ₱2.93 billion. Gross profit also increased by ₱80.5 million from ₱1.99 billion last year to ₱2.07 billion this year.

In an annual report submitted to the Philippine Stock Exchange, STI Holdings said it attributes the revenue growth to the "steady increase in the number of enrollees in STI ESG owned and franchised schools, as well as in iACADEMY and STI WNU."

STI Holdings follows an April to March fiscal year mirroring that of an academic cycle in the Philippines since bulk of its income comes from its education services.

For school year 2017-2018, a total of 105,031 students enrolled in schools within the company's network, which is 1,304 higher than the 103,727 students during the previous school year. Senior High School students make up 55 percent of total student population, while college students in Commission on Higher Education (CHED) programs account for 42 percent.

STI Holdings, however, said it usually experiences higher revenues and higher margins from CHED programs. As a result, gross profit margin slightly decreased by one percentage point, from 68 percent to 67 percent.

The company also posted a net income of ₱502.8 million, slightly lower compared to previous year's ₱558.4 million, due largely to the substantial increase in interest expenses charged to operations. Interest expenses on loans increased by 177% or ₱140.2 million year-on-year mainly due to interest incurred on the STI Education Services Group's (STI ESG) bond issue charged to expense.

The ₱3.0 billion bond issue of STI Holdings' largest subsidiary is the first tranche of its ₱5.0 billion fixed rate bonds program under its 3-year shelf registration with the SEC. The proceeds of the first tranche have been earmarked for the expansion of STI ESG campuses, refinancing of short-term loans incurred for the acquisition of land, and other general corporate requirements.

Total assets of STI Holdings stood at ₱14.42 billion as of March 31, 2018. This represents an impressive ₱363.5 million increase from last year's ₱14.05 billion.

The growth in assets is due to the ₱1.55 billion increase in property and equipment partially offset by the ₱1.34 billion decrease in cash and cash equivalents. Eight floors of iACADEMY's Yakal campus were fully occupied as of March 31, 2018 while the remaining six floors are due for completion by mid-July of this year.

Similarly, as part of the company's aggressive expansion program, STI ESG acquired parcels of land in Lipa City and Legazpi City amounting to ₱99.1 million and ₱76.4 million, respectively. These acquisitions were funded by the proceeds from STI ESG's bond offer in 2017.

Meanwhile, the construction projects in Sta. Maria, Bulacan and Malaybalay, Bukidnon were completed in January 2018. Construction for the new sites of STI Lipa, STI Sta. Mesa, STI Pasay-EDSA and a green field school in San Jose del Monte are also in full swing. The construction project in Lipa is expected to be completed by end of July 2018 while the rest are expected to be completed in November 2018 or in time for the second semester.

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#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

16 July 2018  
Date

STI Education Systems Holdings, Inc.  
Issuer

ARSENIO C. CABRERA, JR.  
*Corporate Secretary*